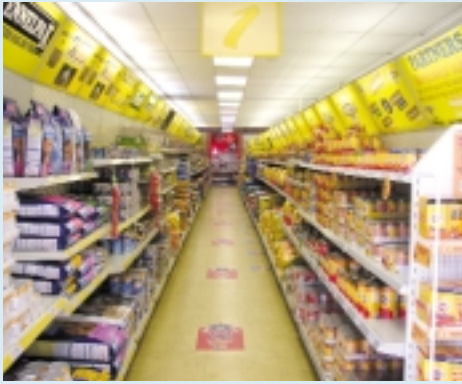




Cost effective
EPoS solutions
for the
Independent
Retailer





MiniPOS Stock Control and Point-of-Sale Solutions

"The MiniPOS system is an easy to use EPoS retail solution with full reporting capabilities and is very user-friendly."

Steve Bygrave,
Partners Pet Supermarkets Group Ltd.

MiniPOS™ is a fully Windows based stock control and point-of-sale solution. Specifically designed to meet the demands of modern retailing, the highly flexible and configurable design of MiniPOS™ makes it the perfect choice for all Independent Retailers.

There are various modules that enable retailers to choose the type of software that best suits their business. MiniPOS™ is a fully scalable system, starting with stock control, reporting and till software. You can then add modules for Stock Purchasing, Customer Database, Account

Customer Sales Ledger, Fashion Stock and much more.

For the **smaller retailer** MiniPOS™ is ideal as an 'entry level' solution, simple-to-use with all the functionality to manage stock and sales. For the more **demanding retailer**, MiniPOS™ can expand to include multiple tills, multiple back office users and multiple stores with the fully integrated Head Office upgrade.

Whatever your size of retail outlet or market, MiniPOS™ is ready to help you manage more efficiently.

- Powerful stock control
- Stock purchasing
- Customer loyalty and sales ledger
- Reports with built-in designer
- Touch screen till systems



Ideal for All Types of Retailing

Stock Control

MiniPOS™ boasts an impressive range of stock control functionality which includes Adjustments, Goods-In, Stock Taking, Transfers and Reporting.

The MiniPOS™ barcode and shelf edge label designer can create labels to your own design and print automatically from Goods-In or Deliveries.

Hand Held Terminals (HHT)

The MiniPOS™ HHT enables barcode scanning and automatic counting for stock taking, goods in and purchase order deliveries. Additionally, the HHT can be used for price lookup, purchasing, unrecognised barcode adding and sales recording.

Stock Types

Normal: Standard stock items.

Second Hand Items: VAT is calculated on the profit made not retail price.

Kits: Used to stock control a number items sold together as a Kit.

Job Costed Items: Additional costs recording prior to selling item.

Pre-Weighed: Items that have a pre-weighed barcode with retail price.

Serial Nos. Both Serial Number logging or full Serial Number tracking is available.

MiniPOS™ has been installed in over 400 point-of-sales in the UK and Internationally.

- | | |
|-------------|------------------|
| Bars | Furniture |
| Books | Games |
| Camping | Garden Centres |
| Clothing | Gifts |
| Computing | Golfing |
| Convenience | Hotels |
| Cycles | Jewellery |
| D.I.Y. | Pictures |
| Electrical | Restaurants |
| Fast Food | Sports |
| Footwear | Stationery |
| Leisure | Health & Fitness |



Point-of-Sale Till Software

"The till software is a pleasure to use, totally reliable and handles every type of transaction we make. The fashion purchasing simplifies new stock input and saves me considerable time in managing the system."

Feathers (Knightsbridge)

For a successful installation of any EPOS system, the Point-of-Sale software must be intuitive and simple-to-use yet provide access to powerful functionality demanded by today's modern retailing. A fast, easy-to-operate and reliable till system is a key factor for success and acceptance by staff members. The **MiniPOS™** Touch Screen software is 'heads above' any other package available today. Widely regarded as the most user-friendly solution available to Independent Retailers, the user-definable Touch Screen Panels can be simply designed to suit individual point-of-sale requirements.

Integrated Credit Card Authorisation

Optionally the Till software can support fully integrated, on-line credit card authorisation with credit card slip and receipt printing.

More and more, customers are paying for their purchases by credit card. Presenting your customers with a fully integrated and fast credit card authorisation process at point-of-sale, demonstrates efficiency and enhances the shopping experience.

Soon all banks will be issuing SmartCard credit cards - a chip and PIN based payment system. **MiniPOS™** will be ready to handle this new technology, leaving you to concentrate on selling!

Touch Screen Tills

- Quick to learn and simple to operate
- Powerful functionality for today's modern retailing
- Fast and reliable
- User-defineable touch screen panels



Sales Promotions - A Big Advantage!

Sales promotions are now a standard and important aspect of retailing. Customers actively look for the 'Buy One – Get One Free' offers and therefore the ability to handle a wide range of sale promotions at the point-of-sale gives the astute retailer and big advantage. **MiniPOS™** can handle practically any type of sale promotion from simple 'Special Offer Pricing' and 'Quantity Discounting' to complex 'Mix-n-Match Multi-Buys'.

Setting up the promotion is easy, just select the products and the type of promotion, define the discount or free offer and via the fully integrated Promotion Year Planner, select the dates the promotion is to run over. The Till will automatically apply discounts as the

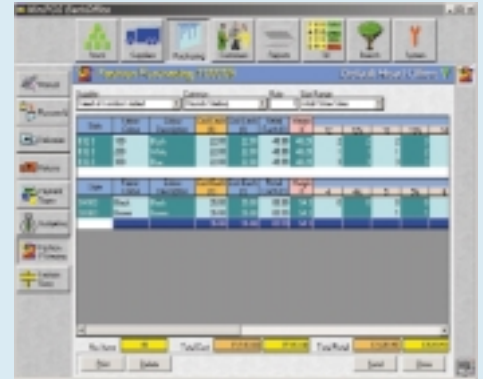
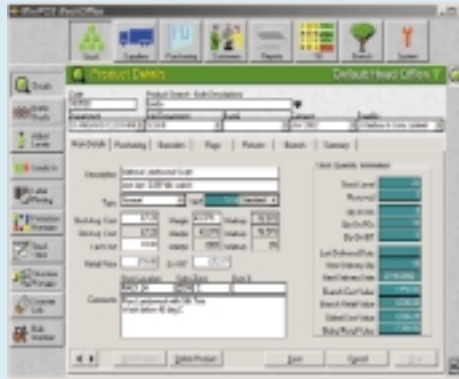
products are sold and show this on the customer receipt.

- Handles special offer pricing and quantity discounts
- Special offers by disc percentage, amount off or offer price
- Apply multiple quantity breaks per item, eg. price for 5, price for 10, price for 20, etc.
- Handles complex Mix-n-Match – Buy any 5 from a range of 10 and get a completely different item Free! etc.
- Cheapest free – Buy any 3 and get cheapest free!
- Till automatically manages offer 'On' and 'Off' dates

Till functionality

MiniPoS
Till

Operator sign on with optional password input	✓
Auto Transaction HOLD & RESTORE at Sign On/Off	✓
Individual Till Function Access Control for each Operator	✓
Unlimited Layaways per operator with Look-up list	✓
Manufacturers bar code scanning	✓
Product price lookup code (PLU) entry	✓
Product description search (MiniPOS Multi-Text search)	✓
Product Serial Number recording	✓
Product Information/Care printout	✓
Individual product remove & transaction void	✓
Optional product description entry	✓
Individual product discounting by % or £	✓
Total sale global discounting by % or £	✓
Unlimited payment types	✓
Unlimited foreign currency types with exchange rates	✓
Product returns mixed with other sale items	✓
Refunds in any payment type	✓
Credit note printing & Credit note payments	✓
Receipt reprinting with 'DUPLICATE COPY' title	✓
Display previous transactions with full detail & reprint	✓
Optional product details information – Cost, margin etc	✓
Product digital image display – 2 photos per item	✓
NO SALE & VOID recording	✓
Deposit recording with deposit note and reserved stock	✓
Stock on approval recording	✓
'Single key and scan' product details look-up function	✓
Real time linked stock file updating over multiple tills	✓
Multiple till layaways – HOLD & RESTORE across Tills	✓
X and Z reads – On screen and printout	✓
Secured Z read – Enter amounts before Z print	✓
Record 'PAID OUTS' with reason and slip printing	✓
View other branch stock levels	✓
Create customer database and update back office	✓
Customer photo digital image capture	✓
Select customer using Number, Name or Loyalty card	✓
Credit loyalty points & take loyalty points as payment	✓
Account customer sales ledger linked to back office	✓
Invoice printing at point-of-sale	✓
Integrated credit card authorisation (EFT) option	✓
Prices can be inclusive, exclusive or VAT exempt	✓



Stock Control

Creating new stock records in MiniPOS™ is fast and simple. Just select the Dept, Sub-Dept, Brand, Category & Supplier for the new item, enter the description, cost & retail price, then click SAVE. Additionally you can add Bar Codes, Reorder Codes, Min & Max Stock levels, Create Kits and much more to control your stock the way YOU want to...

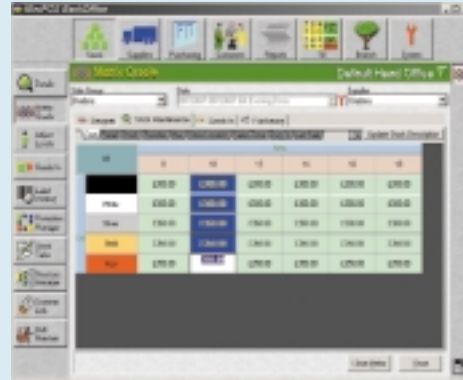
- Stock types including normal, secondhand, job costing & weighed
- Unlimited manufacturers or own bar codes per item

- Stock control including stock adjustments, Goods in and Stock takes
- Fully integrated hand held device for stock takes, deliveries, purchasing etc.
- Own bar code label design and print
- Product image capture viewable at back office, till and in reports
- Powerful kits manager with linked component stock control

"MiniPOS provides all of the sales, stock, purchasing and reporting information that I need. Since it's introduction our business has been transformed and is now far more efficient and effective than it has ever been."

Alan Rowden, Oceanic Village
London Aquarium

- Fashion
- Footwear
- Sports Clothing
- Bikes
- Furniture
- Framing
- Jewellery



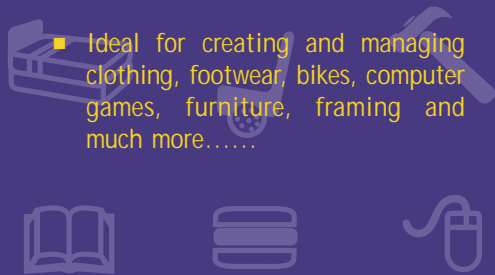
Fashion Clothing and Footwear Retailing

Fashion Clothing and Footwear Retailing

Clothing and footwear stock lines can be specially created in MiniPOS™ using the Fashion Matrix and Fashion Purchasing System. A Matrix is simply a grid that shows the various colours and sizes for a particular style. Each section of the grid represents an individual item of clothing or footwear and can be used to set costs, prices, stock levels etc.

The unique MiniPOS™ Fashion Purchasing system is used to enter purchasing requirements for new stock lines. You enter the style description, colour and sizes together with cost, retail and required quantity. When complete the Fashion Purchasing system creates individual supplier purchase orders, creates a matrix for each style and creates the individual stock records for the items ordered all at the single click of a button!

- Unlimited number of grid levels, e.g. colours can be subdivided into materials or sizes into fit/width etc.
- Enter prices for sections of a grid, e.g. only change prices of a particular size
- Matrix stock control including adjustments, goods in, stock takes
- Copy grids to fast create similar stock
- Ideal for creating and managing clothing, footwear, bikes, computer games, furniture, framing and much more.....





Customer Database, Loyalty and Sales Ledger

Knowing your customers and recording their buying habits gives you an advantage over your competitors. The personal touch goes a long way in today's retailing. With the Customer Database you can instantly record every purchase your customer makes, automatically credit loyalty points and even manage an Accounts Sales Ledger.

- Customer purchasing history reports, mail shots and loyalty
- Record customer birthday and anniversary dates
- Create account customers with invoice printing at Point-of-Sale
- Operate the full integrated MiniPOS™ Sales Ledger with statements, aged debtors reporting etc.
- Built-in loyalty card designer and printing or use magnetic swipe cards
- User-definable customer categories each with own loyalty point multiplier
- Integrated, low cost, simple-to-use customer image capture

"MiniPOS has enabled both the club and its members to benefit from the flexibility, which this PC based till system offers. The system was installed some two years ago, accompanied by its continued support from our dealer, provides for all our system requirements."
Stoke Albury Golf Club



Multiple Store Retailing

"MiniPOS provides complete stockholding details across all the stores, enabling the company to automate the ordering process from its central warehouse. Altogether, MiniPOS represents the ideal platform for L'Occitane's future expansion."

Lorraine Lockhart
L'Occitane Limited

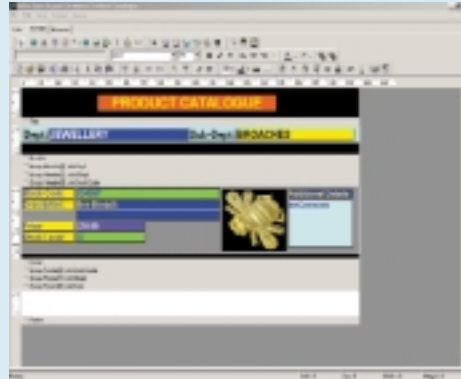
For retailers with more than one outlet the management of stock and receiving information on the overall business and individual store performance is essential in maintaining control. The **MiniPOS™** Head Office module allows for the management and reporting of remote stores. Remote stores can be totally controlled by Head Office with only Tills at each outlet. Alternatively stores can operate a full back office system for stock control, stock purchasing and local reporting with all information sent back to Head Office automatically.

MiniPOS™ Head Office includes powerful inter-branch stock transfers with picking list and delivery note printing. Additionally the Head Office can run an Automatic Stock Distribution system for

supplying stores from a Warehouse or for balancing stock between stores as required.

- MiniPOS Inter-Branch Transfer Tracker monitors every IBT
- IBT Colour coded status including open, sent, part received, closed
- Branch Types including Head Office, local back office and tills only
- All stock tracked until fully received
- Forward plan IBT transfers
- IBT manual or automatic delivery
- Allow FULL back office control at any branch including stock control, reports and purchasing

- Over 150 pre-defined reports
- Integrated reports designer
- User-defineable reporting periods
- Multiple report filters for specific information output



Reports

"How much money have you got tied up in stock that hasn't sold for the last 3 months?".... Comprehensive reporting on your business operation is vital in order to manage your business efficiently. Armed with the right information you can reduce over-stocking, concentrate on profitable sales and fine tune your purchasing.

- Best/Worst sellers by quantity, profit or supplier
- 'Dead Stock' report and value
- Departmental sales summary with percentages
- Stock and sales margin reporting
- Stock valuation
- Supplier performance reporting
- Customer purchasing history
- Mailshots, catalogues, point-of-sale marketing

Reports

- Many pre-defined retail reports for sales, stock, customers
- Create specific reports with the built-in reports designer
- Similar to 'crystal reports'
- Create catalogues, product mail shots, export as internet pages
- Design and print full colour shelf edge labels, gift certificates etc
- Invoice and purchase order design





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